

Grocer Guard

INSURANCE TO SAFEGUARD YOUR BUSINESS



GROCER GUARD has been going for 16 years and offers exclusive rates and customised benefits.

We handle insurance for all four Foodstuffs brands so we know what's important when it comes to managing your unique risks.



Exclusive to Foodstuffs North Island Members



Gilmours
WHOLESALE FOOD & BEVERAGE

PAK'nSAVE
OUR POLICY: NZ'S LOWEST FOOD PRICES

NW NEW WORLD

At Rothbury, we're passionate about providing personal service and quality advice.

www.rothbury.co.nz

Steadfast
THE STRENGTH YOU NEED

About Us

ROTHBURY is a majority owned Kiwi business that started out from humble beginnings back in 1950. Now we're the third largest Insurance Broker in New Zealand with over 47,000 clients nationwide.

Because we operate in 24 locations around the country, you'll be looked after locally.



Our vision is to be a truly great New Zealand company, driven by passionate people, committed to the future financial security and success of our clients.

STRENGTH AND SCALE WHEN YOU NEED IT
Rothbury is part of the Steadfast Group, the largest general insurance broker network and underwriting agency group in Australasia.

We have **access to over 60 Insurance Providers** so we can provide you with many options and competitive rates, and cover for complex and large risks that other broking firms may not cover.

Claims Advocacy

Our dedicated Claims Advisers live and work locally and will manage your claim from beginning to end, to get the best outcome for you.

Personal Insurance

We've got that covered too. Our dedicated local Domestic Brokers can help you with all your personal insurance needs.

CLIENT SATISFACTION

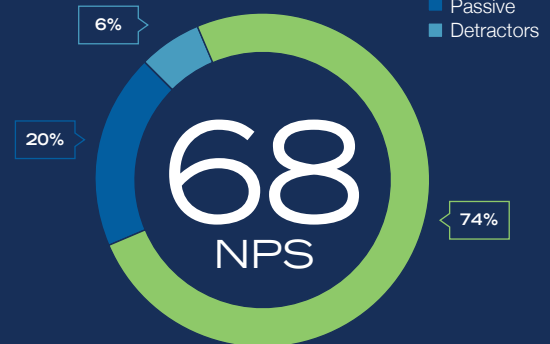
Our success as a company is reflected in our Broking Business Net Promoter Scores.

These are well ahead of the NZ Insurance Industry benchmark.

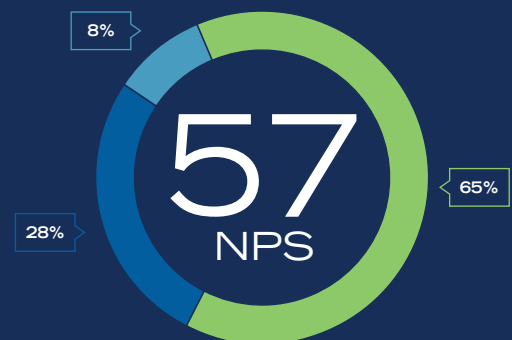
Net Promoter Scores

KEY:

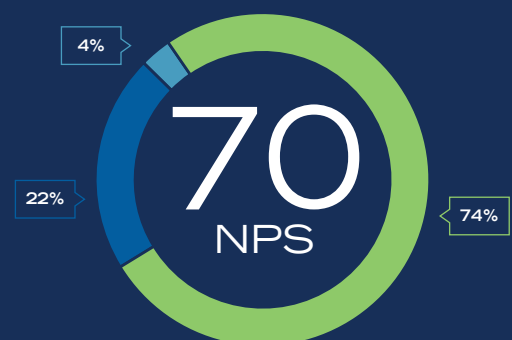
- Promoters
- Passive
- Detractors



COMMERCIAL



DOMESTIC



CLAIMS



In 2020 we managed almost 17,000 claims.



GROCER GUARD has been approved by the Foodstuffs Board and is trusted to meet the needs of North Island Foodstuffs franchise businesses to deliver a high level of comprehensive insurance that will safeguard your business.

GROCER GUARD EXTENDS ACROSS:

➤ MATERIAL DAMAGE

Cover for your assets and stock including:

- Higher money limits
- Cover for self checkouts
- Seasonal stock increases for Christmas and Easter
- Lower standard excess
- Increased stock transit limits if required

➤ BUSINESS INTERRUPTION

Cover for loss of turnover following an event. No two businesses are the same so it's important your Business Interruption cover is tailored to your specific operation.

➤ LIABILITY

Our Liability package is one of the most comprehensive on the market and provides cover that other insurers may not, including:

- **Public Liability**
- **Employer's Liability**
- **Statutory Liability**
- **Directors & Officers Liability**
- **Employment Disputes**
- **Fidelity Guarantee**
- **Legal Defence Costs**
- **Internet Liability**

➤ MOTOR VEHICLES

Daily work vehicles or vehicles for moving stock.

➤ PERSONAL INSURANCES

Tailored personal insurance solutions to meet your needs. This may include home, rental properties, contents, vehicles, boat, life, income protection, medical or Key Man insurance.




Rothbury has been my insurance partner for close to 20 years. They have consistently offered me the best package to suit my business and personal needs. While I have gone to market several times, the team at Rothbury have given me no reason to go anywhere else. I feel that all parts of my business – from breakdown cover, to business loss, to personal liability are all appropriately covered.

– CHRIS GRACE, PAK 'N SAVE



The Grocer Guard package we utilise for our insurance needs meets all our requirements. The claims process is handled very efficiently and because we have a large delivery fleet at Gilmours, this can be an important component. There is a professional and thorough annual review of our cover and premiums too.

– JOHN BROOKS, GILMOURS



You can download
My Rothbury in the
App Store or Google
Play Store

Manage your insurance through MY ROTHBURY APP

My Rothbury is easy to use. You can start a claim, and check your sums insured and excesses at any time.

Receive claim notifications to get instant updates on how your claim is progressing.

You can even pay your account at the touch of a button.



Garry Stewart ANZIF (Snr Assoc), QIB, FIBANZ
Leader Business Development
& Sales/Manager Grocer Guard



Find us at a branch near you

www.rothbury.co.nz

Achievements



NEW ZEALAND INSURANCE AWARDS
WINNER 2014, 2015, 2016, 2017 & 2018
FINALIST 2019
LARGE BROKING COMPANY OF THE YEAR



Associations

Members of Insurance Brokers Association of New Zealand



Owner of



ROTHBURY AT A GLANCE

OVER **47,000** CLIENTS

ALMOST **17,000** CLAIMS MANAGED OVER THE LAST YEAR

LOCATED IN OVER **24** BROKING LOCATIONS ACROSS NEW ZEALAND

SUPPORTER OF OVER **100** COMMUNITY, SPORTING AND CHARITABLE ORGANISATIONS ACROSS NEW ZEALAND

342 TEAM MEMBERS

ACCESS TO OVER **60** INSURANCE PROVIDERS

\$300m IN TURNOVER AT 31 MARCH 2021

KEY PARTNER OF
THE GRAEME DINGLE FOUNDATION CHARITY
CHOSEN BY OUR PEOPLE
TO HELP YOUNG KIWIS
AGED 5 TO 18

SPECIALTY SOLUTIONS
NOT AVAILABLE ELSEWHERE

SCHEMES
FOR SPECIFIC PROFESSIONAL GROUPS