



# Your Rothbury Broker

## Richard Longley

Senior Aviation Broker

### Rothbury Austinsure

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### What Richard's clients have to say

Dec 2025

Excellent service, price, and personnel.

Dec 2025

We are satisfied with our association with Richard and his recommendations.

Nov 2025

Richard did a good job.

Oct 2025

Before dealing with Richard directly, I was dealing with another Rothbury representative, which was not a good experience. Richard was/is very knowledgeable about the aviation industry concerning insurance, and the responses received gave me confidence compared to talking with other insurance brokers. This was my first attempt at getting drone package insurance.

Oct 2025

Richard is fantastic. He's always available.

Aug 2025

Great premium and fast, efficient service! Highly recommend.

Richard began his insurance journey in 2003 and joined Rothbury in 2024 through the acquisition of Austinsure. After returning from his first overseas experience, he found his way into the industry in Nelson.

Specialising in commercial aviation, Richard's expertise spans aviation insurance, liability, contracts, and client service. He holds a Diploma in Business and is a Senior Associate with ANZIIF.

Outside of work, Richard enjoys quality time with friends and family, cooking, traveling, and motorbiking with his riding group. A bit of a handyman, he also loves spending time in his workshop, creating all kinds of projects.