



# Your Rothbury Broker

## Martin Fallaize

National Commercial Operations Manager / Assistant Branch Manager

### Auckland

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### What Martin's clients have to say

Auckland Oct 2023

Very timely, follow up was timely and all proceeded as promised. Martin is great to deal with from his reassuring knowledge to making it pleasant and easy

Auckland Nov 2022

Has always be very good.

Auckland Aug 2022

We really appreciated the extra mile Martin went to organise quotes, explain the changes and have our insurance in place by the time the renewal was due.

Auckland Jun 2022

Great work at short notice.

Auckland May 2022

It was a pleasure working with Martin on our renewal. Martin's in depth knowledge of the industry and our business, and his genuine sympathy, was very reassuring. Martin took a holistic view of our requirements delivering a favourable outcome for our business.

Martin joined the insurance industry in 1994 and started with Rothbury in 2020. He has a dual role as Senior Commercial Broker and Auckland Assistant Branch Manager. Martin is passionate about gaining good outcomes for his clients, providing personal service and quality advice. He prides himself on being able to understand clients' needs within their business and being their trusted adviser. He is a strong advocate for advancing claims settlements, having spent a considerable number of years as a Loss Adjuster prior to becoming a Commercial Broker.

Martin enjoys spending time pointing downhill on his mountain biking adventures. He has created a better work life balance since moving to New Zealand and when he isn't out mountain biking, he takes a keen interest in welding and building.